

# Automating Patron Room Reservations with Localhop and OpenPath

**Derek Brown** Director of IT for the Rochester Hills Public Library

> Shawn Chapiewski Web Developer for LocalHop





**110,000** Service Population

**421,646** Annual Visitors (2023)

**10,049** Reserved Rooms (2023)

#### **Polaris Standalone Library**

Polaris 7.5 (Self-hosted) Polaris PAC Customized Polaris Self Check Stations Localhop Calendar Localhop Room Reservation **1,557,534** Circulation (2023)

79,883

Cardholders (2023)

**354,758** Number of Items

#### **Vega Hosted Products**

Vega Discover (Premium) LX Starter / SMS (Beta) Vega Promote Vega Guide Vega Promote Web (Beta)

#### **Derek Brown**

Director of IT @ RHPL IUG Steering Committee Member-at-Large

## **Introduction LocalHop - 4th Floor Booth**

LocalHop was founded in 2015 by three friends who grew frustrated with finding community local events. LocalHop over the last 9 years has evolved to provide a full-suite of event management tools such as Website Calendars, Room Reservations, & Activity Passes to libraries and community organizations of all sizes.



**Calendars & Registration** 

**Room Reservation** 



**ILS Integration** 

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**Activity Passes** 





# **Enhancing Efficiency by Automating Room Reservations**

**Purpose:** Alleviate front desk workloads regarding room reservation check-ins and requests

<u>Strategy</u>: Provide patrons easy access to room reservations via simplified registration and access by PIN door access.

**Benefits**: Streamlining services, enhancing the patron experience, and building robust physical security access across the organization replacing an aging Honeywell system.

<u>**Partnerships</u>**: Collaborating with LocalHop as our software integrator, selecting Avigilon for our security interface and data management, and finally leveraging The Flying Locksmiths as our local reseller of OpenPath and installation expertise.</u>



## **RHPL Access Control System Migration to Avigilon**

#### RHPL Access Control System Upgrade Overview

- Initially consisted of 9 staff doors, transitioning to 25 total access controlled doors.

- Transitioning from NetAXS (Honeywell system) to Openpath while maintaining identical strikes/door locks.

- Tested RemoteLock with LocalHop; unsatisfied with pricing and results. Clinton-Macomb Public Library recommending Openpath as an alternative which we adopted in a phased approach.

#### Phased Deployment Plan

- <u>Phase 1</u>: Staff deployment, migrating from NetAXS to OpenPath using existing access cards and electronic door strikes.
- <u>Phase 2</u>: Integration of a limited number of group study rooms for public access through LocalHop Room Reservation.
- **Phase 3**: Full deployment for staff with YubiKey and mobile app access, as well as all public-facing room access including conference room bookings.



# Why Choose Avigilon (Openpath) Over Other Vendors?

Trusted by 100,000+ organizations globally



# Compliance and certifications

Our end-to-end security solutions are compliant with global government regulations and built on a trusted,

cybersecure platform - all designed to help you focus on what matters most.

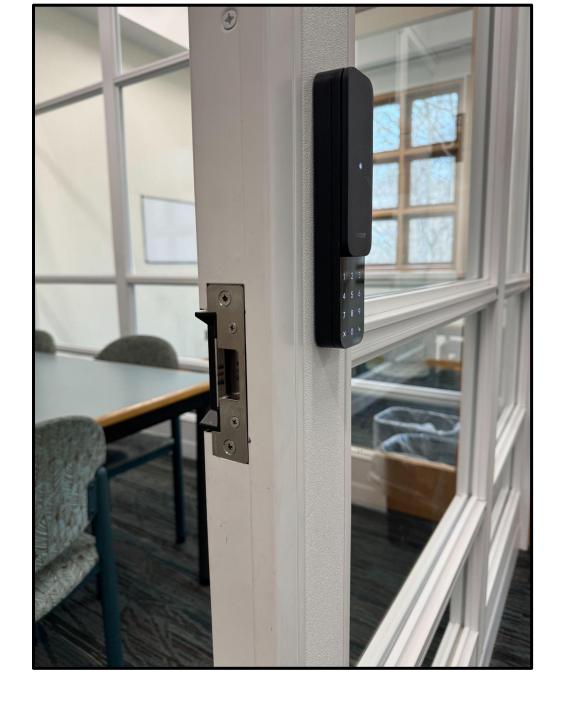












# Pricing for Security Equipment (est. self install)

#### 8-Door Equipment:

Openpath 8 door controller ~\$2400

Openpath keypad ~\$475 x8

Electronic Strike

~\$125 x8

Total: \$7200

#### **Openpath licensing**

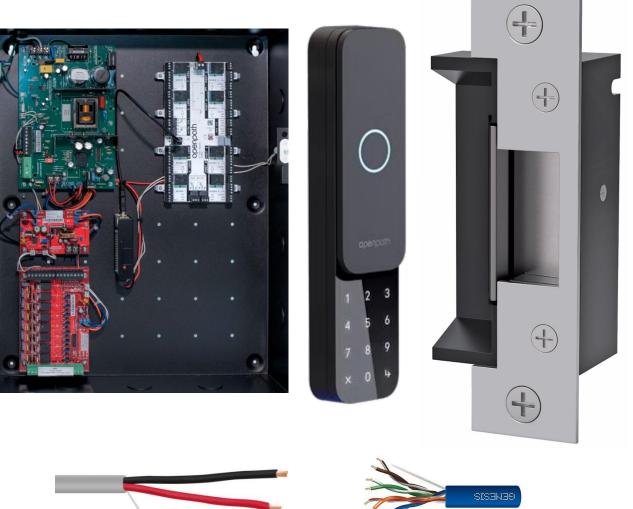
Pack of 10 Entries

\$1200/yr

#### Additional costs:

 1000ft 18/2 Cable
 ~\$120

 1000ft Cat6 Cable
 ~\$140





## The Flying Locksmiths - 4th Floor Booth

The Flying Locksmiths (est. 1946) and FlyLock Security Solutions are leaders in access control installation and commercial locksmith services across 35 states in the USA. With a focus on exceptional customer service and cutting-edge technology. They are an IUG exhibitor as well as our recommended distributor and integrator of Avigilon products.



Flying Locksmiths Detroit (North Office) Phone: 248-216-1591

https://www.flyinglocksmiths.com/detroit-north

**Owner:** Mark.Heidel@Flyinglocksmiths.com



# **Localhop Pricing and integration**

#### **Openpath Integration:**

Introductory pricing at \$60/room/year

+ One-time Setup Fee

#### LocalHop Room Reservation:

1-2 Rooms ~\$432/yr

- ...8 Rooms ~\$1,632/yr
- ... 16 Rooms + ~\$3,072/yr +

for more specific room count pricing:

https://getlocalhop.com/room-reservation/

#### ILS Integration (SIP2, Polaris, Sierra):

One-Time Implementation ~ \$1,500

Yearly Fee (1-4 Validations) ~ \$1,500/yr

More Information on ILS found: https://getlocalhop.com/integrated-library-syste m/



# LocalHop Openpath Staff Experience







## LocalHop Openpath Patron Experience

USE CASE 1

DEMONSTRATE A PATRON RESERVING A ROOM USING LOCALHOP'S ROOM RESERVATION WIDGET ON A LIBRARY WEBSITE AND GENERATE A PIN



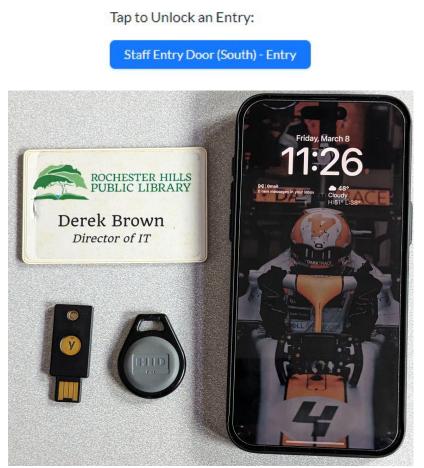
# Enhanced Staff Benefits with Avigilon Alta Security Systems

Avigilon security systems offer a vast array of features that have dramatically improved our staff interactions with security doors throughout our environment.

Supporting key cards, fobs, PINs, smart devices and digital guest passes. Including a large list of partner integrations like Google Workspace, Microsoft Azure AD, Cisco Meraki, variety of surveillance systems and more.

RHPL plans to phase out our existing Token2 MFA devices in favor of YubiKey NFC dongles (offering a two-for-one advantage).









# **THANK YOU**

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